Our News July 2018

TE PUMAUTANGA O TE ARAWA TRUST



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🚹 Te Pumautanga O Te Arawa Trust

Chair's Corner

Karen Tataiwhetu Vercoe



Ko tēnei taku mihi ki a koutou e noho mai rā i runga o tātau marae maha o Te Arawa, otirā, ki te whānau, whānui o te motu ki tāwāhi hoki, tēnā koutou.

Me te tangi aruaru anō hoki ki te kāhui whakangaro, ngā kākā wahanui o te Wao nui ā Tāne, ngā Kaihautū o ngā Marae o Te Arawa, rātau kua huri kaweka nei, haere atu, tahuri atu, whakangaro atu rā.

Tihei mauriora ki te Whai Ao, ki te Ao Mārama. E taku iti, e taku rahi, e rau Rangatira mā, ka nui te mihi atu ki a koutou e tautoko ake ngā mahi o Te Pūmautanga o Te Arawa. E whai ake nei, ko ngā kupu hai whakamaharatia te huarahi e pa ana ki enēi mahi katoa.

No reira, tēnā koutou, tēnā koutou, tēnā tātau katoa.

Bon Voyage Wallace



Acknowledging Wallace Haumaha allace Haumaha, one of the original members of Te Pumautanga o Te Arawa, formally Nga Kaihautu, has accepted that his time on the TPT Board has come to an end. He tells his story as a proud Ngati Ngararanui representative, privileged to serve on the Board of Te Pumautanga o Te Arawa and Te Arawa Group Holdings.

"I started this journey with distinguished Te Arawa leaders, many years ago, in fact

meeting at Little Hinemihi in 1999 as a young buck in comparison to and alongside the astute Bishop Manu Bennett and Sir Tumu Te Heuheu, amongst others. I had to wonder why these distinguished leaders called me to the same meeting to discuss the VIP, which I had no idea about, at that time. What I did quickly come to understand was the value and power of influential leadership built on integrity, honesty to secure trust and confidence; they were genuinely concerned about the future of the tribe. Fast forward and looking back it was an honour to be a part of the commitment, passion and vision that these great people had for Te Arawa.

It is a cliché, but nevertheless true, that one can hang around far too long on a board and lose the trust and confidence of those around you, but perhaps the best way to manage that is to dictate your own terms, to set the rules of your departure, rather than a refusal to give it up at all costs. The Te Arawa Settlement is bigger than any individual, and I leave Te Pumautanga with my head held high and know that my contribution was about doing the right thing for the right reasons, despite the many challenges and battles. I am confident that my integrity wasn't compromised, and nor did I lose sight of our purpose.

My mokopuna will look back in history and say, "My koro gave it his best shot, to do the right thing, to protect our future as Te Arawa" and I know that we all want the same thing for our moko.

Reflection is a wonderful thing, we have a thriving Commercial Company that is growing exponentially, the distribution to Hapu will grow even bigger with time, I've learned that patience

is the art of managing impatience and by 2043 we should be as big as both Ngai Tahu and Tainui,



Chair's Corner

that's real patience.

I am very much a realist, it's where I am grounded and 34 years as a Police Officer has allowed me to read landscapes quickly. I am proud to say that as the Inaugural Chair, of TAGH, I was privileged to have chaired the board through a start-up period, that saw tremendous growth in the Post Treaty Settlement era, I attribute that success to smart and experienced Directors carefully selected to grow the quantum for the beneficiaries of Te Pumautanga o Te Arawa. I salute the TAGH team from the outset, three Chief Executives who have a track record of success, excellent people whose balanced & collective strength and inherent understanding of strategic, corporate and operational imperatives was a key factor in leading this astute group to stay resolute and resilient. I know some felt that I was on a personal crusade, I was simply staying true to the vision of our original leaders, who said, 'grow our settlement boy for the collective future of Te Arawa and don't lose our money'. That was my

first lesson in 101 Iwi Financial Management, with responsibility for someone else's money, far different from managing your own business.

In this case we were tasked to manage money that belonged to the tribe, and on every occasion that we made financial decisions I would ask myself a fundamental question, "how, would this benefit the tribe". I do not wish to take a line by line review or recapitulate what should or shouldn't have happened. Of course, the conversations have been uncomfortable and there have been many casualties, but we must reset the compass. TPT must come to a realisation that the structure must change, there are 11 affiliates each with 1/11 share, no one at this point has any extra shares. If democracy is too work then TPT must change, the current model is unsustainable and 1/11 in my estimate means 1 vote, per affiliate that will be the challenge for affiliates going forward. I will continue to be an active B Class commentator as well as the Chair of Ngati Ngararanui Hapu Trust that won't change.

Could I wish Piki all the best as the TPT representative to TAGH, understanding constitutional issues, bound by shareholders agreements, dividend distribution, obligations

to your B Class Shareholders, will give you an excellent insight into the governance role of the TAGH Board. Look after the good people that you have alongside you, we have been very fortunate to have had the services of highly successful independent directors, choose carefully the next independent director, which I know you will without undue influence.

Naaku noa"

Wallace Haumaha

Wallace, on behalf of the Board of Directors of TPT, we express our sincerest appreciation for the years of significant commitment and contribution you have made, to achieving a successful settlement for TPT and building an economic platform, that will sustain the needs of moko and our future generations. As the Inaugural Chair, of TAGH we acknowledge your leadership and the lessons of 101 Iwi Financial Management that established the platform for its outstanding and continued success today. We congratulate you on your appointment to Deputy Commissioner of Police and wish you and your whanau all the best for wherever the future may quide you.

Karen Vercoe

Chair, TPT

Newsy Bitsy Corner



National Weavers Hui

Advancing the wellbeing of the community of Affiliate Te Arawa Iwi/Hapu was show-cased with Te Pumautanga o Te Arawa Charitable Trust sponsoring the National Weavers Biennial hui that was held at Te Waiiti Marae, Rotoiti, Rotorua. The occasion provided Maori weavers with an opportunity to network and share in the progress and developments of Maori weaving techniques locally, nationally and internationally.

We acknowledge the consent of John Turi-Tiakitai to share these photos.



International guests from Hawaii L to R: Cheryl, Makalena, Kal, Marcia, Maile Photo by Tina

Iwi Platinum Pac

In our discussions with our banking partner, Westpac NZ, we are now able to offer all of our registered members the Te Pumautanga o Te Arawa Iwi Platinum Pac. The Iwi Platinum Pac provides better rates and fees for:

- · Day to day banking
- Insurance
- Credit cards
- Personal loans
- Mortgages

All of our affiliates are eligible. Head into Westpac Rotorua and ask at the counter or contact your personal banker.



L to R: Rangiwhaia Hunuhunu; Sally Williams; Rakeiiti Mihaka; Lorraine Kingi; Hariata Kereopa; Mihimanawa Mihaka. Photo by Auroa

Te Arawa Data Hub

In our last newsletter, we spoke about working through an application to Te Puni Kokiri, for financial support to establish a Te Arawa Data Hub. The good news is Te Kotahitanga o Te Arawa Fisheries, Te Arawa Lakes Trust, Te Pumautanga o Te Arawa Trust Charitable Trust and Te Arawa Whanau Ora Trust, have signed their commitment to the project and support to the application to Te Puni Kokiri. Optimising our data assets enables faster and better decisions. It is about having advanced business analytics that gives Te Arawa the ability to see and predict everything, everywhere.

Imagine a data architecture that lets you process all that information instantly, to improve social, environmental, economic and cultural outcomes for Te Arawa.

This is the outcome we wish to achieve in establishing a Te Arawa Data Hub, it is about

whanau well-being. Kirikowhai Mikaere has been confirmed as the projects manager. She brings a wealth of experience in statistics and data and is a leading Maori data and information specialist focusing on harnessing information to empower iwi, hapu, whanau and community development. TPTCT as project sponsor is responsible for the project's management. For further enquiries please contact the office.





Violet Stenning

Ann Kururangi

Iwi/Hapu Corner

Ngati Tura Ngati Te Ngakau Hapu Trust Measuring Whanau Wellbeing

Ngati Tura Ngati Te Ngakau Hapu Trust, (NTNT) were selected to co-develop a Maori Genuine

Progress Indicator (mGPI). The mGPI is about us, creating a 'fit for-purpose', non-financial, Online accounting dashboard, co-designed and co-created by NTNT, to plan, measure and monitor whanau and environmental wellbeing.

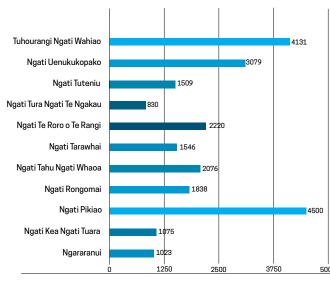
The project is well underway with six workshops held to date, noting key strategies in:

- Re-development of our communications' strategy (Website/Social Media)
- Integration of our registration form into mGPI project
- Development of survey tool to collect information for the mGPI project

- Wananga preparation for NTNT whanau whanui to participate
- Creation of the NTNT Dashboard to assist capture what the voice of the people of NTNT are saying and show the collective impact of their result.

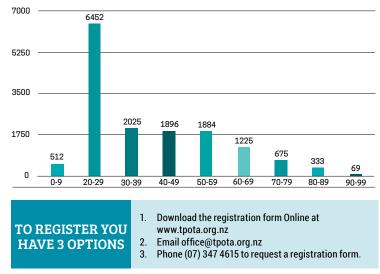
The project is intended to shape how the dreams and aspirations of whanau are captured as the base information for measuring success. We look forward to further updates from NTNT and their exciting journey forward. This project is funded by the Ministry of Business, Innovation and Employment and facilitated by Anthony Cole, iPansophy Ltd and Aaron McCallion, Waka Digital and Te Pumautanga o Te Arawa Charitable Trust.

Registration of Beneficiaries



Registered Members by Hapu





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North Island Maori secure a record slice of kiwifruit market

Three North Island iwi-based entities have successfully purchased one of New Zealand's largest kiwifruit portfolios.

Te Arawa Group Holdings (Rotorua); Rotoma No 1 Incorporation (Rotorua), and Ngati Awa Group Holdings (Whakatane) today announced they are the new owners of Matai Pacific's vast kiwifruit portfolio.

The large-scale property deal includes three Bay of Plenty orchards covering a total of almost 100 canopy hectares.

All three orchards - Te Matai Orchard; Pacific Gold Orchard and Coachman Orchard - are located in Te Puke. They were sold by tender for an undisclosed sum.

The orchards will now be operated by a new Maori-owned joint-venture called Matai Pacific lwi Collective.

There are no plans to make any immediate changes to the three separate orchards. However, there is potential to further expand production, which could result in long-term job growth.

The properties currently grow green (Hayward) and gold (G3) varieties in roughly equal percentages. When mature, the three blocks are expected to produce up to 1.3 million trays.

Te Arawa Group Holdings already has nearly 10 years' experience in the industry. Chair Dr Andrew West says the purchase is a perfect opportunity to invest for future generations.

"This is an industry we know well, and we have a proven track record of success. Together we can build a bright future for our people by delivering jobs and economic growth through the booming global demand for New Zealand kiwifruit."

Rotoma No 1 Chair Nelson Meha says a largescale investment will deliver economies of scale in an industry where there is already record demand.

"We are thrilled to be part of this exciting new venture with partners who share similar values and whakaaro. We are also hopeful that this investment will create opportunities for our people throughout the value chain."

Ngati Awa Group Holdings Chair Paul Quinn says kiwifruit will be a new direction for Ngati Awa. But having three partners on board is a great way to share knowledge and expertise.

"Maori growers are now making a real impact in the kiwifruit market. Like our two partners, we see this as an intergenerational investment. The decisions we make now are for future generations. This has the potential to be a huge legacy."

About Te Arawa Group Holdings

Te Arawa Group Holdings (TAGH) manages the commercial assets of 11 Te Arawa iwi/ hapu that collectively represent approximately 21,000 beneficiaries. TAGH has investments across agribusiness, forestry, tourism,

property, geothermal and financial assets

Rotoma No 1 Incorporation

Rotoma No. 1 Incorporation was established in 1908 to administer 6,637 acres on the shore of lake Rotoma known as the Rotoma No. 1 Block. An initial register of 207 owners has now grown to include over 1,800 of their descendants. The operations of Rotoma have been largely dedicated to forestry and property including commercial rental investments in Rotorua. Rotoma has also been investing in the development of geothermal power

About Ngati Awa Group Holdings

Centred in the Eastern Bay of Plenty region, Ngati Awa comprises 22 hapu, with approximately 20,000 people claiming affiliation to the 1wi. Ngati Awa people are primarily located in towns on the Rangitaiki Plain. Ngati Awa Group Holdings manages the runanga's commercial assets. These include farming, fisheries, forestry and equities.

For media enquiries and photo requests, please contact:

Greg Ward Phone: 021 899 532 greg@gregward.tv

For more information about Matai Pacific Iwi Collective: Stacey Beer stacey@tagh.co.nz







Management Corner

Nau mai haere mai

We welcome Michelle Sievers on board our waka, who has joined the team to fulfill the role of Office Administrator/Receptionist. May you enjoy your time with us at TPT Michelle.



Ko Te Arawa te waka Ko Ngongotaha te maunga Ko Kaituna te awa Ko Tunohopu te whare tipuna Ko Te Roro o te Rangi me Ngati Whakaue nga hapu Ko Te Arawa te Iwi

Ko Michelle Sievers ahau

Ko Mihi Taramai-Joseph toku hoa rangatira

Ko Rarotonga me Tahiti tona kainga tuturu.

Haere ra Tahnee

We recently farewelled Tahnee Ormsby. Tahnee's commitment to her family has changed her life, and with added family responsibilities, advised she was not able to provide the same work commitment we previously enjoyed. Since joining TPT, Tahnee had become an integral member of our team. While we understood her reasons for leaving, we had thoughts she would have been with us for a few more years. Tahnee, from everyone at TPT, we thank you for your valued contribution to TPT and wish you, Hari and Te Teira, all the very best for a successful and happy future.



Regional Council consult with Iwi over Geothermal

Bay of Plenty Regional Council is responsible for managing the sustainable use of the geothermal resource in the region, including:

- Development of policy to guide use of the resource
- · Allocation through resource consents
- Monitoring and research to measure the state of the resource.

Regional Council are facilitating consultation workshops with Maori to invite input into how geothermal resources in the Waiariki can be sustainably managed.

The first consultation workshop held on 17 May 2018 in Ohinemutu, was well attended and explored ideas of what that management model might look like. Discussions included acknowledgment of cultural and historic association, delegation of decision making to Iwi under section 33 of the Resource Management Act, development of an Iwi Management Plan and Iwi governance that ensures equitable outcomes for all.

Under TPT's settlement in geothermal, statutory acknowledgment recognised TPT's cultural, spiritual, historical and traditional association with the resource and is defined in our settlement documents. This is the beginning of what could be a promising journey for Te Arawa and its participation in the sustainable management of geothermal resources.